



SAUNDERS YACHTWORKS

LABOR RATES & CHARGES

effective Jan. 1, 2026

ON-SITE LABOR RATES

Boatyard	\$100/hr
Crafts (carpentry, paint, fiberglass)	\$100/hr
Mechanical (engine, generator, transmission, etc.)	\$165/hr
Systems & Electronics (A/C, stabilizers, etc.)	\$135/hr

OFF-SITE LABOR RATES

- Same hourly rates apply as listed above
- Travel time billed at applicable labor rate
- Mileage billed at **\$1.95 per mile**
- Airfare and overnight per diem vary by city
- International technician rate: **\$195/hr**

FLAT-RATE MILEAGE (ROUND TRIP)

Local marinas	\$50
Barber Marina	\$80
Pensacola	\$120
Ft. Walton/Destin	\$260
Sandestin (includes access charges)	\$300

LABOR CHARGES & OVERTIME POLICY

- Labor billed per technician, per hour, from job preparation through cleanup and paperwork
- Overtime (non-holiday): **1.5x regular rate**
- Sundays & holidays: **2x regular rate**

AFTER HOURS CALL-OUT

- Parts man call out: **\$150**
- Service technician: **4-hour minimum** at applicable overtime rate + mileage

SUBCONTRACTOR FEE

Subcontractor must be pre-approved.

- **\$40/day/person**

PILOT & VESSEL HANDLING

- Captain and mate (if required) for vessel movement in harbor or local delivery: **\$100/hr/person**

EQUIPMENT CHARGES

An additional charge will be added to all specialized equipment as indicated below. This does not include any applicable labor charges.

Boroscope	\$100 + labor
Diagnostic computer connection	\$100 + labor
Farrow blasting	\$100/hr + labor
Forklift	\$200/day + labor
Nifty lift	\$300/day + labor
Roll-around scaffolding (single set)	\$150/visit + labor
Scissor lift	\$200/day
Telehandler	\$300/day + labor
Truck crane	\$100/hr + labor

COOLING TOWERS

- **\$50/day + \$135/hr** to connect and disconnect

SUPPLIES & ENVIRONMENTAL SURCHARGE

- A shop supplies surcharge equal to **4% of labor** is added to each invoice up to a **maximum of \$500 per invoice**.
- A marine environmental surcharge equal to **2% of the total invoice** is charged on each invoice.

ELECTRICAL CONNECTION FEES

- 50/100 amp, 240 volt service: **\$10/day/50-amp cord**
- 100 amp three-phase 480 volt service: **\$40/day/cord**

STORAGE CONTAINER RENTAL

- 8' x 8' x 16': **\$500/mo** (includes delivery and pickup)

DRYDOCK, YARD & STORAGE FEES

Haul/Block/Launch Rates		
Vessel Size	H/B/L	Sling Haul
Under 50' (min \$360)	\$12/ft	\$9/ft
50'-69'	\$14/ft	\$11/ft
70'+ up to 100 tons	\$16/ft	\$13/ft
100-130 tons or 3 slings	\$19/ft	\$16/ft
130 tons and up	\$24/ft	\$21/ft

Additional Notes

- Sling haul includes **1 hour in straps**; additional time **\$200/hr**
- Emergency, after-hours & hurricane haul outs (not contracted): **2x rate**
- Yard moves charged at **½ H/B/L rate**
- Diver support or custom blocking may incur additional charges.

Additional Yard Services

- Lift to/from transport truck or trailer: **\$14/ft + time & materials for special cases (\$420 min)**
- Pressure wash hull bottom: **\$5/ft** (Catamarans billed at 1.5x rate)

DOCKAGE & STORAGE RATES*

Type	Daily	Monthly
In-water dockage w/service	\$0.75/ft	\$12/ft
Dry dock w/service	\$0.75/ft	\$12/ft
Covered dry dock w/service	\$1.25/ft	\$20/ft
Dry dock without service	\$2/ft	—
In-water dockage without service	\$3/ft	—

**Long-term storage available upon request. Boats that become storage situations may be upcharged.*

PAYMENT POLICY

- All rates are subject to change.
- A **3.5% fee** is added to credit card payments.
- Payment for all invoices is due immediately upon receipt.
- Deposits and progress payments are required for large jobs.
- Parts returns are subject to a 20% restock fee.
- Special order parts require prepayment and are not returnable.
- Delinquent payments accrue finance charges at the rate of **1.5% per month**.

TURNKEY BOTTOM SERVICE

Vessel Size	Rate	Paint
Under 30'	\$2,325	up to 2 gal
30' to 39'	\$80/ft	up to 2 gal
40' to 49'	\$85/ft	up to 3 gal
50' to 59'	\$90/ft	up to 4 gal
60' to 64'	\$95/ft	up to 5 gal
65' to 69'	\$100/ft	up to 6 gal
70' to 74'	\$105/ft	up to 6 gal
75' to 79'	\$110/ft	up to 7 gal
80' + above	quote available upon request	

All pricing includes:

- Haul, block & launch
- Pressure wash & wet media blast “etch” wetted surfaces
- Clean & inspect all through-hulls, scoop strainers, running gear & wetted appendages
- Prime & paint underwater metal components & running gear
- Apply antifouling paint: SeaHawk Cukote or Interlux Micron CSC (per manufacturer specifications)
- Does not include specialty applications of hard paints and burnishing (e.g. Black Widow)

Additional Charges May Apply For:

- Bottom paint or custom colors not listed above
- Catamarans, extended keels, platforms & additional appendages
- Cleaning bow/stern thrusters, stabilizers, outdrives, sea chests or other large components
- Cleaning excessive marine growth