



Schedule of Labor Rates & Charges

Effective January 1, 2023

On-Site Service Rates

- Paint and boatyard labor.....\$80/hr
- Crafts (fiberglass & carpentry).....\$90/hr
- Certified vessel systems (A/C, electrical, sanitation) and electronics services.....\$125/hr
- Certified outboard engine services.....\$125/hr
- Certified diesel engine, generator & transmission services.....\$130/hr

Off-Site Service Rates

- Same rates apply to above crafts plus travel time and mileage dispatched outside of our boatyard locations.
- Air fare and overnight per diem vary by city.
- International rate for technicians.....\$175/hr
- Travel time will be charged at applied labor rate. Mileage will be charged at \$1.95 per mile.
- For simplification, these round-trip, flat-rate mileage charges apply:
 - ▶ Local marinas.....\$50
 - ▶ Barbers Marina.....\$80
 - ▶ Pensacola.....\$120
 - ▶ Ft. Walton/Destin.....\$260
 - ▶ Sandestin*.....\$300
*(includes access charges)

Labor Charges & Overtime Policy

- Labor is billed per tech, per hour from the time he or she preps for a job until all waste and paperwork are complete.
- Overtime hours will be billed at 1.5x regular rate (except Sundays and holidays).
- Overtime on Sundays and holidays will be billed at 2x regular rate.

Equipment Charges

All specialized equipment will have an additional charge rate as follows (doesn't include any labor charges if applicable):

- ▶ Boroscope tool.....\$100/day
- ▶ Diagnostic computer connection fee.....\$100
- ▶ Farrow blasting.....\$100/hr
- ▶ Forklift/telescoping lull/truck crane.....\$150/hr
- ▶ Sewage pump out.....\$80/hr if done by Saunders personnel
- ▶ Cooling towers.....\$50/day plus \$125/hr to connect/disconnect
- ▶ Niftylift.....\$350/day
- ▶ Scissor lift.....\$175/day
- ▶ Single set roll-around scaffolding.....\$150/visit
- ▶ Subcontractor fee.....\$40/day/person

After-Hours Call-Out

- Parts man call-out charge.....\$150
- Service technician.....4-hour min. at applicable overtime rate plus mileage

Pilot & Vessel Handling

- Captain and mate (if required) for vessel movement in harbor or local delivery.....\$100/hr/man

Shop Supplies & Environmental Surcharge

- A shop supplies surcharge equal to 4% of labor is charged on each invoice up to a maximum of \$500 per invoice.
- A marine environmental surcharge equal to 2% of the total invoice is charged on each invoice.

Electrical Connection Fees

- 50/100 amp, 240V service.....\$5/day/50-amp cord
- 100 amp three-phase 480.....\$40/day/cord

Storage Container Rental

- 8' x 8' x 16'.....\$400 per month (includes delivery and pickup)

Drydocking and Vessel Space Fees

- Under 50' (\$360 minimum).....Haul, Block, & Launch...\$12/ft.....Sling Haul.....\$9/ft
 - 50' to 69'.....Haul, Block, & Launch...\$14/ft.....Sling Haul.....\$11/ft
 - 70'+ up to 100 tons.....Haul, Block, & Launch...\$16/ft.....Sling Haul.....\$13/ft
 - 100 tons to 130 tons or with 3 sets of slings.....Haul, Block, & Launch...\$19/ft.....Sling Haul.....\$16/ft
 - 130 tons and up.....Haul, Block, & Launch...\$24/ft.....Sling Haul.....\$21/ft
 - ◊ Sling Haul rate is limited to 1 hour in the straps, additional time billed at \$200 per hour.
 - ◊ Emergency, after hours, and hurricane haul outs (not contracted) are 2x the posted rate.
 - ◊ In some cases, Saunders will require an underwater diver for haul-out support for an additional fee.
 - Lift to or from transport truck/trailer.....\$14/ft plus time and material expense for special cases (\$420 min)
 - Pressure wash hull bottom.....\$5/ft (1.5x rate for Catamarans)
 - In-water dockage and dry dock with service**\$0.75/ft/day, \$12/ft/mo
 - Enclosed/covered dry dock with service**\$1.25/ft/day, \$20/ft/mo
 - Dry dock without service**.....\$1.50/ft/day
 - In-water dockage without service**.....\$3/ft/day
 - Long-term storage yard monthly fee.....\$16/ft/mo
- **Boats that turn into a storage situation will be upcharged at our discretion.

Turn Key Bottom Service

- Under 30'.....\$2,175 flat rate (up to 2 gal. paint & 3 days dry-dock)
- 30' to 39'.....\$75/ft (up to 2 gal. paint & 3 days dry-dock)
- 40' to 49'..... \$80/ft (up to 3 gal. paint & 3 days dry-dock)
- 50' to 59'..... \$85/ft (up to 4 gal. paint & 4 days dry-dock)
- 60' to 64'..... \$90/ft (up to 5 gal. paint & 5 days dry-dock)
- 65' to 69'..... \$93/ft (up to 6 gal. paint & 5 days dry-dock)
- 70' to 74'..... \$96/ft (up to 6 gal. paint & 5 days dry-dock)
- 75' to 79'..... \$100/ft (up to 7 gal. paint & 5 days dry-dock)
- Vessels larger than 79'.....quote available upon request
- All pricing includes:
 - ◊ Haul, block, & launch
 - ◊ Pressure wash & wet media blast "etch" entire wetted surfaces
 - ◊ Inspect and clean through hull fittings, scoop strainers, running gear and wetted appendages
 - ◊ Prime and paint under water metal components and running gear
 - ◊ Recoat bottom with SeaHawk Cukote, Interlux Micron CSC or Pettit Horizons antifouling paint per manufacturer's recommended specifications
- Additional charges will be applied for, but not limited to, the following items:
 - ◊ Bottom paints or custom colors not listed above
 - ◊ Boats with multiple hulls, extended keels, and hydraulic swim platforms
 - ◊ Cleaning bow/stern thrusters, stabilizers, outdrives, or other large components
 - ◊ Cleaning excessive marine growth

Payment Policy

- All rates are subject to change.
- Deposits and progress payments are required for larger jobs.
- Special order parts require prepayment and are not returnable.
- Payment for all invoices are due immediately upon receipt.
- A 3.5% convenience fee will be added to all credit card payments.
- Delinquent payments will accrue finance charges at the rate of 1.5% per month.