



# SAUNDERS MARINE CENTER

## SCHEDULE OF LABOR RATES & CHARGES

Effective January 1, 2020

### On-Site Service Rates

- Boatyard labor.....\$65/hr
- Boatyard crafts (paint, fiberglass, carpentry) and mechanical (driveline, rigging).....\$80/hr
- Vessel systems (A/C, electrical, sanitation) and electronics.....\$105/hr
- Certified diesel engine, generator, & transmission technicians.....\$115/hr
- Certified outboard engine technicians.....\$125/hr

### Off-Site Service Rate

- Same rates apply to above crafts plus travel time and mileage dispatched outside of our boatyard locations.
  - All hours are billed from the time the tech preps for a job until all waste and paperwork are complete.
  - Travel time will be charged at applied labor rate. Mileage will be charged at \$1.75 per mile.
  - For simplification, these round-trip, flat-rate mileage charges apply:
    - ▶ Local marinas.....\$40
    - ▶ Ono Island\*.....\$50
    - ▶ Barbers Marina.....\$70
    - ▶ Pensacola.....\$110
    - ▶ Ft. Walton/Destin.....\$250
    - ▶ Sandestin\*.....\$290
- \* (includes access charges)

### Overtime Policy

- Overtime worked will be billed at 1.5x regular rate (except Sundays and holidays)
- Overtime on Sundays and holidays are billed at 2x regular rate.

### Equipment Charges

All specialized equipment will have an additional charge rate as follows (doesn't include any labor charges if applicable):

- ▶ Diagnostic computer connection fee.....\$100
- ▶ Forklift/truck crane.....\$100/hr
- ▶ Borescope tool.....\$100/day
- ▶ Telescoping forklift (Lull).....\$150/hr
- ▶ Cooling towers.....\$50/day plus \$105/hr to connect/disconnect

### After-Hours Call-Out

- Parts man call-out charge.....\$100
- Service technician.....4-hour min. plus mileage

### Pilot & Vessel Handling

- Captain and mate (if required) for vessel movement in harbor or local delivery.....\$80/hr/man

### Shop Supplies & Environmental Surcharge

- A shop supplies surcharge equal to 4% of labor is charged on each invoice up to a maximum of \$500 per invoice.
- A marine environmental surcharge equal to 2% of the total invoice is charged on each invoice.

### Electrical Connection Fees

- 30/50 amp service.....\$5/day/cord

### Drydocking and Vessel Space Fees

- Under 50' .....Haul, Block, & Launch.....\$11/ft (\$330 minimum).....Sling Haul.....\$8/ft (\$240 minimum)
- 50' to 64' .....Haul, Block, & Launch.....\$13/ft.....Sling Haul.....\$10/ft
  - ◊ Sling Haul rate is limited to 1 hour in the straps, additional time billed at \$150 per hour.
  - ◊ Emergency, after hours, and hurricane haul outs (not contracted) are 2x the posted rate.
  - ◊ Underwater diver for haul out support (may be required by Saunders in some cases) billed at \$100 per hour.
- Lift to or from transport truck.....\$13/ft plus time and material expense for special cases (\$390 min).
- Pressure wash hull bottom (extra charge for excessive growth).....\$3/ft

**Trailer Load or Unload** (1 hour max/\$130 per hour after).....\$13/ft. (\$390 min.)

**Reposition Blocks or Vessel in Yard**.....\$7/ft

**Farrow Blasting** (includes man and machine).....\$100/hr

**Full-Service Vessel Space Fees**.....\$0.25/ft/day

**Do-It-Yourself Vessel Space Fees**

- Within contract period.....\$1/ft/day
- Outside contract period.....\$2/ft/day

**Scaffolding Charge**.....\$7/set/day (\$125 min.)

**Enclosed Works Building Use**

- Daily.....\$200/day
- Weekly.....\$1,200/week
- Monthly.....\$4,500/month

**Clean Up Fee** (if space is not clean at end of each day).....\$65/hr. (\$100 min.)

**Environmental Fee**.....\$25/month

**Turn Key Bottom Service**

- Under 30'.....\$1,950 flat rate (up to 2 gal. paint & 3 days dry-dock)
- 30' to 39'.....\$65/ft (up to 2 gal. paint & 3 days dry-dock)
- 40' to 49'.....\$70/ft (up to 3 gal. paint & 3 days dry-dock)
- 50' to 59'.....\$75/ft (up to 4 gal. paint & 4 days dry-dock)
- 60' to 64'.....\$80/ft (up to 5 gal. paint & 5 days dry-dock)
- All pricing includes:
  - ◇ Haul, block, & launch
  - ◇ Pressure wash & wet media blast “etch” entire wetted surfaces
  - ◇ Inspect and clean through hull fittings, scoop strainers, running gear and wetted appendages
  - ◇ Prime and paint under water metal components and running gear;
  - ◇ Recoat bottom with SeaHawk Cukote, Interlux Micron CSC or Pettit Horizons antifouling paint per manufacturer’s recommended specifications
  - ◇ Electrical connection for dry dock
- Additional charges will be applied for, but not limited to, the following items:
  - ◇ Removal and replacement of all zincs
  - ◇ Using bottom paint other than SeaHawk Cukote, Interlux Micron CSC or Pettit Horizons
  - ◇ Mixing of paints to derive a non-standard color (additional \$100 plus additional paint if required)
  - ◇ Boats with outdrives
  - ◇ Cleaning bow/stern thrusters, stabilizers, hydraulic swim platforms, or other large components
  - ◇ Cleaning excessive marine growth
  - ◇ Polishing props

**NOTES**

- Payment for all invoices are due immediately upon receipt.
- Delinquent payments will accrue finance charges at the rate of 1.5% per month.
- Deposits and progress payments are required for larger jobs.
- Special order parts require prepayment and are not returnable.
- A 3% convenience fee will be added to all credit card payments.
- All rates are subject to change.